CRIGINAL

FORM D

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION FOF IVER
Washington, D.C. 20549

FORM D

EB 1 2 2004

OMB Number: 3235-0076
Expires: November 30, 2001
Estimated average burden
hours per response .......16.00

NOTICE OF SALE OF SECURITIES

PURSUANT TO REGULATION DE COMMON SECTION 4(6), AND/OR

UNIFORM LIMITED OFFERING EXEMPTION

Prefix Serial

DATE RECEIVED

|  | an amendment and name has changed, and indica  | ate change.)             |                |             |  |
|--|--|--------------------------|----------------|-------------|--|
| Private Placement of Common Stock and Warrants to Purchase Common Stock  Filing Under (Check box(es) that apply): ☐ Rule 504 ☐ Rule 505 ☐ Rule 506 ☐ Section 4(6) ☐ ULOE |  |                          |                |             |  |
| Type of Filing: New Filing  Amendment  |  |                          |                |             |  |
| A. BASIC IDENTIFICATION DATA   |  |                          |                |             |  |
| Enter the information requested about the issuer   |  |                          | . 040          | 07664       |  |
| Name of Issuer ( check if this is an   | amendment and name has changed, and indicate   | change.)                 |                |             |  |
| Valentis, Inc.   | - '  | •                        |                |             |  |
| Address of Executive Offices   | (Number and Street, City, State, Zip Code)     | Telephone Number (Inclu  | ding Area Code | :)          |  |
| 863A Mitten Road, Burlingame, Calif  |  | (650) 697-1900           |                | <b>,</b>    |  |
| Address of Principal Business Operation  | ons (Number and Street, City, State, Zip Code) | Telephone Number (Inclu- | ding Area Code | (1)         |  |
| (if different from Executive Offices) Sa   | me   | Same                     | -              | ,           |  |
| Brief Description of Business  |  |                          |                |             |  |
| Developer of gene-therapy drugs and  | d related drug delivery devices                |                          | G              | DACESSE     |  |
| Type of Business Organization  |  |                          | ال             | 3100        |  |
| orporation   | limited partnership, already formed            | other (pleas             | e specify):    | FEB 13 2004 |  |
| business trust   | ☐ limited partnership, to be formed            |                          |                | LED TO YOUR |  |
|  | Month Year                                     |                          |                | THOMSON     |  |
| Actual or Estimated Date of Incorporat   | tion or Organization: 0 3 9 9                  | 🛛 Actual 🗌 Estima        | ted            | FINANCIAL   |  |
| Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State:   |  |                          |                |             |  |
|  | CN for Canada; FN for other foreign juri       | isdiction)               | DE             |             |  |

#### **GENERAL INSTRUCTIONS**

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

## **ATTENTION**

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1972 (2/99) 1 of 10

#### A. BASIC IDENTIFICATION DATA 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Diaz & Altschul Advisors, LLC Business or Residence Address (Number and Street, City, State, Zip Code) c/o Diaz & Altschul Capital Management, LLC, 950 Third Avenue, New York, NY 10022 Check Box(es) that Apply: Promoter ⊠ Beneficial Owner Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Perseus-Soros Biopharmaceutical Fund, LP Business or Residence Address (Number and Street, City, State, Zip Code) 888 Seventh Avenue, 29th Floor, New York, NY 10106 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) McGraw, Benjamin III. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Valentis, Inc., 863A Mitten Road, Burlingame, CA 94010 Check Box(es) that Apply: Promoter ☐ Executive Officer ☐ Beneficial Owner □ Director General and/or Managing Partner Full Name (Last name first, if individual) Purcell, Dennis J. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Perseus-Soros Biopharmaceutical Fund, 888 Seventh Avenue, 29th Floor, New York, NY 10106 Check Box(es) that Apply: Promoter ☐ Beneficial Owner ☐ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Diaz, Reinaldo M. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Diaz & Altschul Capital Management, LLC, 950 Third Avenue, New York, NY 10022 Check Box(es) that Apply: Promoter ■ Beneficial Owner ☐ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) McDade, Mark D. Business or Residence Address (Number and Street, City, State, Zip Code) c/o Protein Design Labs, 34081 Campus Drive, Fremont, CA 94555 Check Box(es) that Apply: Promoter □ Director Beneficial Owner Executive Officer ☐ General and/or Managing Partner Full Name (Last name first, if individual) Schroeder, John S. Business or Residence Address (Number and Street, City, State, Zip Code) c/o 300 Pasteur Falk Cardiovascular Research Center, Stanford University School of Medicine, Stanford, CA 94305

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

| A. BASIC IDENTIFIC   | ATION DATA                          |  |
|--|-------------------------------------|--|
| <ul> <li>Enter the information requested for the following:</li> <li>Each promoter of the issuer, if the issuer has been organized within the</li> <li>Each beneficial owner having the power to vote or dispose, or direct</li> </ul> | ne past five years;                 | r more of a class of equity securities |
| <ul> <li>of the issuer;</li> <li>Each executive officer and director of corporate issuers and of corpor</li> <li>Each general and managing partner of partnership issuers.</li> </ul>  | ate general and managing partne     | rs of partnership issuers; and         |
|  | ecutive Officer 🛛 Director          | General and/or Managing Partner        |
| Full Name (Last name first, if individual) Enright, Patrick G.   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code) c/o Pequot Ventures, 2500 Sand Hill Road, Suite 203, Menlo Park, CA 940   | )25                                 |  |
| Check Box(es) that Apply: Promoter Beneficial Owner Ex   | ecutive Officer 🛛 Director          | General and/or Managing Partner        |
| Full Name (Last name first, if individual)  Mendelson, Alan C.   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code) c/o Latham & Watkins LLC, 135 Commonwealth Drive, Menlo Park, CA  | 94025                               |  |
| Check Box(es) that Apply: Promoter Beneficial Owner Ex   | ecutive Officer                     | ☐ General and/or  Managing Partner     |
| Full Name (Last name first, if individual) Reddington, John J.   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code) c/o Valentis, Inc., 863A Mitten Road, Burlingame, CA 94010  |                                     |  |
| Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☒ Ex   | ecutive Officer                     | General and/or Managing Partner        |
| Full Name (Last name first, if individual)  Markey, Joseph A.  |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code) c/o Valentis, Inc., 863A Mitten Road, Burlingame, CA 94010  |                                     |  |
| Check Box(es) that Apply:  Promoter Beneficial Owner Ex  | ecutive Officer                     | General and/or Managing Partner        |
| Full Name (Last name first, if individual)   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code)   |                                     |  |
| Check Box(es) that Apply: Promoter Beneficial Owner Ex   | ecutive Officer                     | General and/or Managing Partner        |
| Full Name (Last name first, if individual)   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code)   |                                     |  |
| Check Box(es) that Apply: Promoter Beneficial Owner Ex   | ecutive Officer                     | General and/or Managing Partner        |
| Full Name (Last name first, if individual)   |                                     |  |
| Business or Residence Address (Number and Street, City, State, Zip Code)   |                                     |  |
| (Use blank sheet, or copy and use additiona  | l copies of this sheet, as necessar | y.)                                    |

## A. BASIC IDENTIFICATION DATA 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that Apply: Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Director Check Box(es) that Apply: Promoter ☐ Beneficial Owner Executive Officer ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: Promoter ☐ General and/or ☐ Beneficial Owner Executive Officer Director Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: Promoter ☐ Beneficial Owner Executive Officer ☐ Director Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) ☐ Beneficial Owner Executive Officer Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: Promoter Beneficial Owner ☐ Executive Officer ☐ Director General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: Promoter ☐ Beneficial Owner Executive Officer Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) (Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

| Answer also in Appendix, Column 2, if filing under ULOE.  What is the minimum investment that will be accepted from any individual?   |          |
|---|----------|
| Answer also in Appendix, Column 2, if filing under ULOE.  2. What is the minimum investment that will be accepted from any individual?  |          |
| 2. What is the minimum investment that will be accepted from any individual?  |          |
| 3. Does the offering permit joint ownership of a single unit?   |          |
| 3. Does the offering permit joint ownership of a single unit?   |          |
| commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.  Full Name (Last name first, if individual)  Wells Fargo Securities LLC  Business or Residence Address (Number and Street, City, State, Zip Code) |          |
| a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.  Full Name (Last name first, if individual)  Wells Fargo Securities LLC  Business or Residence Address (Number and Street, City, State, Zip Code)  |          |
| broker or dealer, you may set forth the information for that broker or dealer only.  Full Name (Last name first, if individual)  Wells Fargo Securities LLC  Business or Residence Address (Number and Street, City, State, Zip Code)   |          |
| Full Name (Last name first, if individual)  Wells Fargo Securities LLC  Business or Residence Address (Number and Street, City, State, Zip Code)  |          |
| Wells Fargo Securities LLC  Business or Residence Address (Number and Street, City, State, Zip Code)  |          |
|   |          |
| 600 California Street, Suite 1700, San Francisco, California 94108  |          |
| , , , , , , , , , , , , , , , , , , ,   |          |
| Name of Associated Broker or Dealer   |          |
| Wells Fargo Securities LLC  |          |
| States in Which Person Listed Has Solicited or Intends to Solicit Purchasers  |          |
| · · · · · · · · · · · · · · · · · · ·   | 1 States |
| [AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [ID]  | a        |
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| [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR]  |          |
| Full Name (Last name first, if individual)  |          |
|   |          |
| Business or Residence Address (Number and Street, City, State, Zip Code)  |          |
| Name of Associated Broker or Dealer   |          |
| Name of Associated Broker of Beater   |          |
| States in Which Person Listed Has Solicited or Intends to Solicit Purchasers  |          |
|   | l States |
| [AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [ID] [IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MC]   |          |
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| [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR]  |          |
| Full Name (Last name first, if individual)  |          |
|   |          |
| Business or Residence Address (Number and Street, City, State, Zip Code)  |          |
|   |          |
| Name of Associated Broker or Dealer   |          |
| States in Which Person Listed Has Solicited or Intends to Solicit Purchasers  |          |
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| [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [PA] [RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR]   |          |

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

| 1. | Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \(\square\) and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.                                  | A                        | A many me A long day                       |
|----|--|--------------------------|--|
|    | Type of Security   | Aggregate Offering Price | Amount Already<br>Sold                     |
|    | Debt   | \$0.00                   | \$0.00                                     |
|    | Equity   | \$10,000,000.45          | \$10,000,000.45                            |
|    | Convertible Securities (including warrants)  | \$5,853,660.00           | \$5,853,660.0                              |
|    | Partnership Interests  | \$0.00                   | \$0.00                                     |
|    | Other (Specify)  | \$0.00                   | \$0.00                                     |
|    | TotalAnswer also in Appendix, Column 3, if filing under ULOE.  | \$15,853,660.45          | \$15,853,660.4                             |
| 2. | Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero." |                          |  |
|    |  | Number<br>Investors      | Aggregate<br>Dollar Amount<br>of Purchases |
|    | Accredited Investors   | <u>19</u>                | \$15,853,660.4                             |
|    | Non-accredited Investors   | <u>o</u>                 | \$0.00                                     |
|    | Total (for filings under Rule 504 only)  | ,                        |  |
| 3. | If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.   | m . c                    | D. II. 4                                   |
|    | Type of offering   | Type of<br>Security      | Dollar Amount<br>Sold                      |
|    | Rule 505   |                          |  |
|    | Regulation A   |                          |  |
|    | Rule 504   |                          |  |
| 4. | Total  | N/A                      | <u>N/A</u>                                 |
|    | Transfer Agent's Fees  |                          | <u>\$0.00</u>                              |
|    | Printing and Engraving Costs   |                          | <u>\$0.00</u>                              |
|    | Legal Fees   |                          | \$45,000.00                                |
|    | Accounting Fees  |                          | <u>\$0.00</u>                              |
|    | Engineering Fees   |                          | \$0.00                                     |
|    | Sales Commissions (specify finders' fees separately)   |                          | \$0.00                                     |
|    | Other Expenses (identify) Placement agent fees and expenses  |                          | <u>\$450,000.00</u>                        |
|    | Total  |                          | \$495,000.00                               |

|    | b. Enter the difference between the aggregate of and total expenses furnished in response to Part C proceeds to the issuer."   | C - Question 4.a. This difference is the "adjusted                        | tion 1<br>gross | S OF PROCEEDS                                 |         | <u>\$15,358,660.45</u> |
|----|--|---|-----------------|---|---------|------------------------|
|    | Indicate below the amount of the adjusted gross protein purposes shown. If the amount for any purpose left of the estimate. The total of the payments lister forth in response to Part C - Question 4.b above. | is not known, furnish an estimate and check the box                       | to the          |   |         |                        |
|    |  |   |                 | Payments to Officers, Directors, & Affiliates |         | Payments to<br>Others  |
|    | Salaries and fees  |   |                 | \$0.00  |         | \$0.00                 |
|    | Purchase of real estate  |   |                 | \$0.00  |         | \$0.00                 |
|    | Purchase, rental or leasing and installation of  | machinery and equipment   |                 | \$0.00  |         | \$0.00                 |
|    | Construction or leasing of plant buildings and   | facilities  |                 | \$0.00  |         | \$0.00                 |
|    | Acquisition of other business (including the v offering that may be used in exchange for the   | assets or securities of another   |                 |   |         |                        |
|    | issuer pursuant to a merger)   |   |                 | <u>\$0.00</u>                                 |         | \$0.00                 |
|    | Repayment of indebtedness  |   |                 | <u>\$0.00</u>                                 |         | <u>\$0.00</u>          |
|    | Working capital  |   |                 | \$0.00  |         | \$0.00                 |
|    | Other (specify): Expenses of phase II clinica  | l trial of its lead product, DELTAVASC                                    |                 |   |         |                        |
|    |  |   |                 | <u>\$0.00</u>                                 |         | \$15,358,660.45        |
|    | Column Totals  |   |                 | \$0.00  |         | \$15,358,660.45        |
|    | Total Payments Listed (column totals added)  |   |                 |   | \$15,35 | 58,660.45              |
|    |  | D. FEDERAL SIGNATURE  |                 | <del>/</del>                                  |         | ·                      |
| ig | e issuer has duly caused this notice to be signed by<br>nature constitutes an undertaking by the issuer to<br>ormation furnished by the issuer to any non-accred   | furnish to the U.S. Securities and Exchange Com                           | missior         |   |         |                        |
|    | uer (Print or Type)<br>alentis, Inc.   | Signature Goseph A. Manhe   | ×               | Date 30<br>January 27,                        | 2004    |                        |
|    | me of Signer (Print or Type) seph A. Markey  | Title of Signer (Print or Type) Senior Director of Finance and Controller | U .             |   |         |                        |
|    |  |   |                 |   |         | - <del>-</del>         |

## **ATTENTION**

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)